



**TE-KEVER**

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**Case Study**



**“I think working with a specialist really works because they understand the market and have a huge network of candidates to choose from.”**

**Paul Webb – Managing Director**

# Key achievements

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- Working with HR Recruit, Tekever found the experienced HR & Finance Manager they were searching for.
- The recruitment process progressed quickly and efficiently in order to satisfy a tight timeframe as the client needed to fill the role as soon as possible.
- The recruiter worked with the client to fine tune salary offers in order to acquire the most talented candidate.
- An offer was made and the successful candidate is now working for Tekever. The client is extremely happy with his performance.



# The Challenge

# Finding an HR Specialist that is also knowledgeable in a finance role

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Tekever are market leaders in unmanned systems technology and services, developing satellite systems and helping businesses to transform digitally. The company had an urgent requirement for an HR & Finance Manager, but realised that their requirements were potentially very complex.

Paul Webb, Managing Director said: “We needed someone who could not only know about HR but also about finance. This is a difficult ask because most people do not have experience of both.”

Tekever approached HR Recruit as they wanted to work with specialists rather than a generalist agency in order to ensure that they found the high calibre recruit they were searching for. The recruiter worked with the client to refine the salary for the role and provided the details of two interested candidates.

One of these candidates was hired by the client on completion of the interview process. The role is a crucial one for Tekever and they are extremely pleased with the individual they hired and their continued contribution to the business.

A close-up photograph of a computer keyboard with a magnifying glass resting on it. The magnifying glass is positioned over several keys, including 'G', 'H', 'B', and 'N'. The text 'The Search' is overlaid in the center of the image in a bold, dark blue font. The keyboard keys are light-colored with dark lettering. The magnifying glass has a silver-colored frame and a black handle.

# The Search

# The Recruitment Process

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After speaking to HR Recruit in order to finalise details of responsibilities and salary of the new HR and Finance Manager, time was of the essence. Therefore, details of two candidates were submitted to the client very quickly, on the same day.

After the first candidate was interviewed, HR Recruit received an email the same day to say they were happy but still wanted to interview another person as previously planned.

Once a slight adjustment to the offer was agreed, it was then sent to one of the candidates. Paul said: “The whole process was very fast and smooth, despite the complexity of the role. The was great for us because it was very important to us to get this role filled quickly.”

Our recruiter said: “It was extremely refreshing to work with a client that understands that speed is of the essence when working with excellent candidates as they are proactive and always have other things in the pipeline. Paul listened to my thoughts and considerations around the responsibilities of this role as it had a mix of HR and Finance duties. He also listened to my concerns around the salary that was on offer when I was open and honest with him and explained it was a challenge and agreed to up the salary instantly to get the best talent possible for the role.”

A hand holding a magnifying glass over a person icon, with the text "Why HR Recruit?" overlaid. The background is dark blue with many faint person icons scattered across it.

# Why HR Recruit?

# Making recruitment easy and inclusive

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Tekever approached HR Recruit as they were keen to work with a specialist as opposed to a generalist recruiter. They wanted the recruiter to understand the market and have access to a large network of suitable candidates to choose from.

They also wanted to find a hire as soon as possible as the role is vital to the performance of the business.

Speaking about HR Recruit, Paul said; “They found candidates who were extremely specialist because not only were they an HR professional, they understood finance as well.”

The successful candidate is now working at Tekever and the client is extremely pleased with his performance. As a result, they would recommend HR Recruit to any business looking to recruit an HR specialist.



# We'll help you find the perfect candidate

If you are looking for an exceptional HR appointment, please talk to us about your requirements.

WEB: [www.hrrecruitment.co.uk](http://www.hrrecruitment.co.uk)

TEL: 0345 1309 889